



## SALES REPRESENTATIVE, OTTAWA AND EASTERN ONTARIO

### DESCRIPTION:

Vista Credit is actively seeking a Sales Representative to service its growing network of home renovation dealers in the Ottawa and Eastern Ontario marketplace. This is a BIG opportunity for a candidate looking to move their sales career to the next level while earning substantial rewards and is ideally suited for an individual looking for a long-term, stable and rewarding career.

The Sales Representative will report to the VP Sales and will be responsible for:

- increasing sales with existing accounts in an established territory
- introducing and marketing our dealer finance program to a wide variety of home renovation businesses

The candidate will assume overall ownership of the sales process and is expected to deliver against the strategic and financial objectives.

Sales Representatives receive a competitive base salary and car allowance, plus a monthly commission incentive plan with **no earning ceiling** and a bonus for achieving your target. Candidates will be provided with a sales territory and an existing base of clients.

### QUALIFICATIONS:

Superior customer service remains the backbone of Vista Credit, therefore your willingness and ability to provide this to each customer makes you a top-notch candidate. To be qualified, the ideal candidate will have the following:

- 2-4 years outbound business to business sales experience
- Excellent interpersonal communication skills
- Good computer skills
- Vehicle and valid driver's license

We are looking for candidates who are independent, highly motivated self starters that possess strong organizational skills and have a proven track record. Candidate will work out of a home office.

### PREFERENCES:

Knowledge of the HVAC industry and financial products will be considered an asset.

### ABOUT VISTA CREDIT:

Vista Credit is a leader in home improvement financing offering a dynamic and award-winning environment with opportunities for learning and career growth. Our people work hard, inspire each other and success is rewarded. We meet the challenges of a competitive, evolving marketplace by remaining true to the values that underline our corporate culture. If you have a passion for excellence, a drive to achieve, and the desire to work with others who share these values, you belong at Vista.

Please send resume with cover letter quoting employment opportunity "Sales Representative, Ottawa" to [careers@vistacredit.ca](mailto:careers@vistacredit.ca) or fax to 1-877-678-4782. No calls please.